

Jerry Lawrence

Professional Summary

Seasoned Information Technology Professional with over 33-years of experience spanning IT consulting, solutions architecture, cloud computing, cybersecurity, network engineering, service delivery management, and executive leadership. As the owner of J-Tech Solutions.NET, I have designed, implemented, and supported enterprise-level IT infrastructures across various industries. Adept at developing cutting-edge technology solutions to optimize operational efficiency, security, and scalability. Proven expertise in aligning IT strategies with business objectives to drive profitability and digital transformation. Uniquely positioned in the industry as a leader who not only drives executive-level decisions but also remains hands-on with the latest IT methodologies and innovations.

Core Skills

- IT Solutions Architecture & Business Consulting
- Service Delivery Management & IT Operations
- Cloud & On-Prem Infrastructure Deployment
- Executive IT Strategy & Leadership
- Microsoft 365 Administration & Migration
- Active Directory & Group Policy Management
- Network Infrastructure & Cybersecurity
- Virtualization (VMware, Hyper-V, SCCM, VMs, Snapshots)
- IT Service Management (ITSM, RMM, ConnectWise, VSA)
- Disaster Recovery & Backup Strategies
- Technical Training & End-User Support
- Six Sigma White Belt – IT Process Optimization
- Certified Ethics Associate – IT & Internal Business
- Data Center Infrastructure & Network Integration

Work Experience

Velocity Technology Partners, INC (MSP)

2023 to present

Technical Operations Manager

January 2025 – Present

- Leadership & Team Management: Led a team of 4 engineers, overseeing helpdesk operations, ticket escalations, and ensuring efficient KPI performance.
- Project Management: Managed IT infrastructure projects, including server migrations, virtualization deployments, and disaster recovery planning.
- Strategic IT Planning: Developed IT roadmaps, optimized business processes, and ensured

technology alignment with company goals.

- **Process Optimization & KPI Monitoring:** Implemented ITIL-based process improvements, conducted KPI meetings, and streamlined helpdesk workflows.
- **Vendor & Client Management:** Managed client relationships, ensuring quality service delivery, vendor coordination, and technical escalation handling.
- **Security & Compliance:** Ensured best practices in cybersecurity, backup integrity, and data protection compliance.

Tier III Server Engineer

October 2023 – January 2025

- **Virtualization & Server Administration:** Designed, deployed, and maintained VMware ESXi and Hyper-V environments, ensuring high availability and scalability.
- **Backup & Disaster Recovery:** Implemented and managed Veeam and Acronis backup solutions for on-premises and cloud infrastructures.
- **Cloud Infrastructure Support:** Managed Microsoft Cloud backups, O365 administration, and Azure-based services.
- **Advanced Troubleshooting:** Resolved complex server, storage, and network issues, providing Tier III support for escalated incidents.
- **Performance Monitoring & Optimization:** Tuned server performance, storage allocations, and network configurations for efficiency.
- **Security & Compliance:** Ensured best security practices, including patch management, access control, and endpoint security.

Shipping & Receiving Specialist & Client Project Deployments | Core Scientific **July 2023 – October 2023 · Dalton, Georgia (On-site)**

- Completed initial verification and identification of damage on incoming and outgoing shipments.
- Processed and confirmed receipts of shipping documentation for both internal and external customers.
- Maintained inventory of shipping supplies for all project needs.
- Monitored ticketing queues and followed up on all open tickets.
- Completed all shipping and receiving reports for project requirements.
- Managed special projects and other assigned duties to support operations.

Service Delivery Manager | Solutions Engineer | Southern Data Solutions (MSP) **May 2018 – February 2020**

- Managed remote and on-site helpdesk support for clients across various industries.
- Led IT infrastructure projects, including network integrations, server migrations, and cloud transitions.
- Developed customized IT solutions and business technology strategies for diverse industries.
- Conducted service delivery management to ensure IT services aligned with business needs and SLAs.
- Utilized Power BI and Excel for data analytics and system performance tracking.

Sr. Solutions Architect | SA IT Services (MSP) **July 2016 – July 2017**

- Led technical pre-sales consultations, solution design, and project execution for enterprise IT infrastructure.
- Designed and deployed multi-national IT environments, including data center and cloud network integrations.
- Implemented network security, performance optimization, and disaster recovery strategies.
- Served as a key technical lead on major RFPs, ensuring competitive and scalable IT solutions.

Technical Account Manager | VCIO | DynaSis Integrated Systems (MSP)

July 2013 – March 2015

- Managed 34 enterprise accounts, providing quarterly business reviews (QBRs) and IT strategic planning.
- Spearheaded cloud migration initiatives, including M365 transitions and SharePoint integrations.
- Conducted cybersecurity assessments and infrastructure optimization strategies.
- Acted as a virtual CIO (VCIO) to help businesses align their IT strategy with future growth.

Owner | J-Tech Solutions.NET

July 1992 – Present

- Led J-Tech, an established IT consulting firm specializing in cloud solutions, network security, enterprise IT infrastructure, and service delivery management.
- Provided comprehensive on-premises and cloud-based IT support to businesses, optimizing operations and security.
- Designed and implemented server infrastructures, VM clusters, and Microsoft 365 solutions for enterprise clients.
- Deployed SCCM for automated software deployment and endpoint management.
- Engineered Active Directory environments, GPO configurations, and enterprise-level network architecture.
- Delivered end-to-end IT solutions, from consulting to deployment and ongoing maintenance.

Education & Certifications

- Bachelors in Information Technology Management
- BAAS ACP Certified
- Certified Ethics Associate – IT & Internal Business
- Six Sigma White Belt – IT Management
- IT Diploma in Networking & Security
- M365 Migrations